



عيسى السليطي للمحاماة  
ESSA AL SULAITI LAW FIRM

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# ESSA AL SULAITI LAW FIRM OVERVIEW

Essa Al Sulaiti Law Firm is a result-oriented, full-service law firm headquartered in Qatar. The firm offers comprehensive legal services and representation in Arabic, English, French, Spanish and Portuguese.

Our in-depth understanding of our clients, legal expertise and international experience enables us to provide attentive and effective representation in a variety of practice areas, including Corporate, Commercial & Construction - with a particular focus on Litigation and Arbitration across various industries and sectors.

We are a client-driven firm. Our close-knit team of legal professionals share a common commitment to providing the knowledge, skill and care required to serve the exact needs of every client. We pride ourselves on delivering uncompromising quality and value, and we make sure our clients are always up-to-date on any regulatory and

legislative changes that impact their businesses.

We foster meaningful client relationships and spend as much time as needed responding to client questions, learning about their needs and addressing their concerns. Our firm was built on this value.

We are an independent firm, Which means we are not restricted by rigid corporate protocols and franchisee regulations; we also have a special capacity to tailor our services to client-needs in tandem with our own standard of practice. Our size also means that we are better positioned to adapt to a changing legal market.

Our senior counsels and star associates have deep and varied arbitral and litigatory experience in Qatar, The U.K, Portugal, France, Spain and Egypt – resulting in favorable outcomes for our clients. We have represented clients in a range of corporate and construction disputes.

## AWARDS & RECOGNITIONS



# FOUNDER'S MESSAGE

Thank you for your interest in Essa Al Sulaiti Law Firm. We take great pride in being a top-tier Qatar-based firm with international expertise and a global reach; a firm that is also strongly committed to aligning its vision with that of Qatar Vision 2030.

At our firm, our priorities are to advance your interests, cater to all your legal needs and significantly minimize your legal risks and liabilities. When dealing with our team, expect to receive extensive support and expert advice on the legal issues you face.

We are an innovative, client-driven law firm committed to leveraging our exceptional legal expertise and local and international experiences to meet— and exceed— client expectations.

I invite you to reach out to us to learn about how we can help you achieve your goals.

**MR. ESSA MOHAMMED AL SULAITI**  
FOUNDER & CHAIRMAN





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# SECTORS

Essa Al Sulaiti Law Firm offers services  
in the following sectors





CORPORATE & COMMERCIAL



CONSTRUCTION & ENGINEERING



INFRASTRUCTURE



INDUSTRIAL & MANUFACTURING



PROPERTY & REAL ESTATE



CRIMINAL



HOSPITALITY



HEALTHCARE & PHARMACEUTICAL



MARITIME & SHIPPING



TRANSPORTATION



ENERGY



LITIGATION & ARBITRATION



TECHNOLOGY



TELECOMMUNICATION



BANKING & FINANCE



MEDIA, ENTERTAINMENT & SPORTS



LABOUR & EMPLOYMENT



RETAIL



AUTOMOTIVE



INSURANCE



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# SERVICES

Our firm offers both contentious and non-contentious legal services

## NON-CONTENTIOUS LEGAL SERVICES

Our non-contentious team provides expert guidance and solutions on all transactional and non-litigatory matters. We execute proven risk-mitigation strategies and put in place meticulous de-escalation measures that protect clients from legal risks.

### **Our non-contentious legal services include:**

- ◆ Providing practical and commercially-sound legal advice
- ◆ Preparing, negotiating and reviewing contracts and agreements
- ◆ Representation in meetings and negotiations
- ◆ Advising on company formation and structuring
- ◆ Mergers + Acquisitions: “M+A”
- ◆ Corporate & Individual Legal Auditing
- ◆ Company establishments
- ◆ IPR & Trademarks

## CONTENTIOUS LEGAL SERVICES

Our seasoned counsels take on cases at any stage of a dispute. We take pride in having represented clients across various industries with favorable outcomes - in Qatar and beyond.

### **Our contentious legal services include:**

- ◆ Arbitration
- ◆ Litigation
- ◆ Mediation & Alternative Dispute Resolution: “ADR”



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# OUR LEGAL PROFESSIONALS



**MR. ESSA MOHAMMED AL SULAITI**  
FOUNDER & CHAIRMAN

Mr. Essa Mohammad Al Sulaiti is a Qatari Attorney admitted by Qatar Lawyers Admission Committee as well as an active Board Member of Qatar Lawyers Association (QLA).

Drawing on his prior education and experience in Wales and reputable law firms in Qatar, Mr. Al Sulaiti founded Essa Al Sulaiti Law Firm in 2015 to effectively align his practice with a personal mission: addressing the emerging legal demands of local and international businesses operating in the State of Qatar.

Mr. Al Sulaiti is also an arbitrator certified by the GCC Commercial Arbitration Centre (GCC-CAC), Qatar International Centre for Conciliation and Arbitration (QICCA), Kuwait Commercial Arbitration Center (KCAC), Oman Commercial Arbitration Center (OCAC), and Arbitrator at Saudi Center for Commercial Arbitration (SCCA). As well as a Member of the Chartered Institute of Arbitrators (CI Arb).

Mr. Al Sulaiti has represented clients and served as counsel in international arbitration proceedings held under the rules of the International Chamber of Commerce (ICC), the London Court of

International Arbitration (LCIA), and the Qatar International Center for Conciliation and Arbitration (QICCA). As an arbitrator, he has been appointed in several disputes as both a sole arbitrator and as a member of a tribunal, including as a president of an arbitral tribunal. Throughout his arbitral experience, he has also advised clients on disputes concerning arbitration clauses, governing law, jurisdiction, the enforcement of arbitration awards, and international judgment enforcement.

Mr. Al Sulaiti's experience includes a broad range of corporate services with a focus on dispute resolution. He also works closely with various local and international clients advising on mergers, acquisitions, takeovers, leveraged buyouts and joint ventures, and has represented several companies, shareholders and directors in corporate/commercial disputes in court and arbitration. Mr. Al Sulaiti's practice emphasizes counseling clients on company formation/establishment, foreign investment across a full range of industries and a broad variance of corporate governance matters, including structuring, directors' duties, shareholders' responsibilities, general meetings/assemblies, corporate compliance matters, legal auditing and due diligence. He was also recognized as a "Recommended Lawyer" for the year 2023 by The Legal 500 EMEA Edition.

Mr. Al Sulaiti's background couples extensive academic experience and hands-on practice in the legal sector of the construction industry. His practice emphasizes resolving complex construction disputes through mediation, and when necessary, arbitration and litigation in relation to projects in Qatar and internationally.

Mr. Al Sulaiti frequently addresses construction claims and has handled hundred-million-dollar litigations and arbitrations involving breach of contract, construction and design defect, delays/damages, variations and impact, default, and termination matters. Given his depth of experience, he has provided an impressive range of services to his clients, including advising on FIDIC, EPC, design/build, design and construction contracts as well as risk management, negotiation of contracts, project legal counseling/guidance and preparation of claims. In this field, Mr. Essa Al Sulaiti was recognized as "Lawyer of the Year" by the LegalCommunity MENA Awards 2022.

Mr. Al Sulaiti represents and regularly counsels main and sub-contractors, project managers, engineers, employers and other members of the construction and government contract industries. This includes the representation of contractors and owners in connection with some of the most prominent projects built throughout the State of Qatar, both public and private.

In the public arena, he has extensive experience counseling, litigating, and arbitrating complex disputes regarding high profile facilities, government construction/civil works and projects pertaining to museums, sport stadiums, rails, bridges, plants, and highways.

In the private sector, Mr. Al Sulaiti has ample experience providing counsel, litigating, arbitrating, and mediating substantial claims concerning private assets including hotels, malls, residential/commercial towers, and medical and manufacturing facilities.

Inspired by Qatar's growth in the field of sports - and as an avid sports enthusiast himself - Mr. Essa Al Sulaiti has earned an interdisciplinary master's degree in Sports Law to offer his expertise in the legal and commercial sides of sports. Mr. Al Sulaiti is also a member of the Asian Football Confederation Legal Committee (AFC), as well as an Arbitrator at Court of Arbitration for Sport (TAS/CAS), Qatar Sports Arbitration Foundation (QSAF), National Sports Arbitration Tribunal (NSAT), In addition to his membership in the Saudi Sports Arbitration Center (SSAC), which led to his appointment as a member of a temporary technical committee in 2023. This committee consists of a distinguished group of legal experts and leaders in the field, specializing in reviewing and scrutinizing proposed amendments to the center's procedural rules and providing the necessary recommendations for its enhancement and development. With his understanding of Qatari law, local culture, and international sports law, he is able to offer the ideal intersection for meeting the legal demands of the sports sector, He also got admission as an Arbitrator at The Saudi Games 2023. In addition to Mr. Essa's achievements in the Sport field, he received the distinguished "Best Practice International Sport Arbitration" Award at the LegalcommunityMENA Awards 2023.



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# OUR LEGAL PROFESSIONALS





**MR. RICARDO CID**  
SR. LEGAL COUNSEL - HEAD OF  
INTERNATIONAL DIVISION



**MR. MOSTAFA MAGZOUB**  
SENIOR LEGAL COUNSEL



**MR. ABDULAZIZ DARBAN**  
ASSOCIATE - HEAD OF LEGAL  
ADMINISTRATIVE



**MR. MOHAMED AHMED KABIL**  
LEGAL COUNSEL



**MR. MAGDY SALAMA**  
LEGAL COUNSEL



**MR. ABDELKADIR MOHAMMAD**  
LEGAL COUNSEL



**MRS. PARASKEVOULA NTAI**  
LEGAL COUNSEL



**MR. ESAM MOHAMED**  
ASSOCIATE



**MR. ABDALAZIZ ALSHIKH**  
ASSOCIATE



**MR. ALAA AL SHAIKH**  
ASSOCIATE



**MR. MOHAMED ALI**  
ASSOCIATE



**MS. AMY SARETSKY**  
JUNIOR ASSOCIATE



**MS. ROUBA RAED**  
JUNIOR ASSOCIATE



**MS. AMEERA AL SAID**  
JUNIOR ASSOCIATE



**MR. SHERIF ABDEL GALIL NEAM**  
PARALEGAL

# OUR TEAM MEMBERS





MS. AMIRA AHMED



MR. LEEIAN RIVERA IBAÑEZ



MR. VISHNU P V



MR. JAMAL MOHAMMED AHMED



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# WHAT MAKES US DIFFERENT?



## PRO BONO

Pro bono initiatives are an essential part of our work culture and a critical component of our profession. At our firm, our lawyers make the time to provide impactful legal services to non-profit entities within our communities and to employees faced with negligence claims (or other serious claims) by employers or third parties.

Our lawyers can take on pro bono work on their first day of work – and some of our existing team members have done just that.



## TECHNOLOGY

We recognize that our clients appreciate value – high-quality services that meet their needs and exceed their expectations.

At Essa Al Sulaiti Law Firm, we not only offer our clients value through our expertise and dedication to our practice, but we also utilize smart tech-solutions that improve overall client experience and increase service efficiency.



## OUR CLIENT-CENTRIC APPROACH

We pride ourselves on delivering uncompromising quality and value. Our diverse team of legal professionals offer astute legal counsel and representation to various businesses, and Qatari and international entities in a wide variety of areas. We make sure to keep our clients up-to-date on the regulatory and legislative changes that impact their businesses.



## ETHICAL & PROFESSIONAL OBLIGATIONS UPHELD

We are unified in our commitment to upholding our ethical and professional obligations towards our clients, legal team, community and marketplace. To that end, we carefully assess all incoming tasks to ensure that there are no ethical concerns or conflicts of interest involved; we immediately disengage under such circumstances.



## OUR COMMITMENT TO COMMUNITY THROUGH EDUCATION

We're all about community and education. We take an active approach when it comes to participating in educational forums, events, seminars and lectures that benefit Qatar's diverse community and students across universities and schools in Doha.

Our internship & externship programs offer Qatar-based law-school students the opportunity to gain real-work experience in their specific areas of interest at our firm.



## WE SUPPORT OUR LAWYERS

Our team of experienced lawyers and rising associates are incredibly important to us. We support our team by offering extensive professional development and client-feedback programs aimed at expanding their professional opportunities. As the capabilities of our team improve, so does the overall value we provide to our clients.

## AWARDS & RECOGNITIONS







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